

## **GERMAN-INDIAN BUSINESS FORUM**

**DEUTSCH-INDISCHES WIRTSCHAFTSFORUM** 



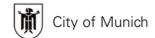
### 4<sup>th</sup> SEPTEMBER 2017 MUNICH













The relations between Germany and India are growing stronger by the day. Germany is India's largest trading partner in the European Union and India is the 7th largest

Asian exporter to Germany. India with its huge domestic market and growing purchasing power offers massive potential for Germany which in turn offers a competitive advantage in various areas of technology such as manufacturing, infrastructure and energy.

In times of global uncertainty and disruptive politics reliable partners are the call of the day. During the intergovernmental consultations between Germany and India, Chancellor Merkel and Prime Minister Modi underlined how the two leading economies of the world can rely on each other.

Gunden

Siddharth Mudgal Founder & Chairman German-Indian Business Forum

Welcome India! Welcome Germany!





# TO THE GERMAN-INDIAN **BUSINESS FORUM 2017**

India is one of the fastest growing economies in the world according to the International Monetary Fund. The economic ties between Germany and India are stronger than ever before and the mutual business is growing rapidly. The German-Indian Business Forum is a platform for high-ranking decision makers from the areas of business, politics and policy matters to confer on matters of mutual interest

Together with the Embassy of India in Berlin, the Bavarian Ministry of Economic Affairs and Media, Energy and Technology and its business promotion agency Invest in Bavaria, as well as the City of Munich, the German-Indian Association invites you to the German-Indian Business Forum 2017. Join us in leveraging this potential by building and maintaining new and sustainable relationships between Germany and India.



Siddharth Mudgal

President, German-Indian Association Founder & Chairman, German-Indian Business Forum



H.E. Mukta Dutta Tomar

Ambassador of the Republic of India Patron, German-Indian **Business Forum** 



Ilse Aigner, MdL

Bavarian State Minister of Economic Affairs and Media, Energy and Technology Deputy Minister-President of Bavaria Patron, German-Indian Business Forum



Josef Schmid

Deputy Mayor of the CIty of Munich Head of Labor & **Economic Development** Patron, German-Indian **Business Forum** 

Yout Churid



**Embassy of India** Berlin, Germany





Bavarian Ministry of Economic Affairs and Media, Energy and Technology



City of Munich



# Invitation to the German-Indian CEO Dinner

Sunday, 3rd September 2017, 1900 Hrs.
The Indian Affaiirr, Maximilianplatz 9
80333 Munich

The President of the German-Indian Association requests the pleasure of your company at a Dinner Reception in honour of the Ambassador of the Republic of India to Germany H.E. Mukta Dutta Tomar on the occasion of the German-Indian Business Forum 2017.

(Burn)

Siddharth Mudgal

President German-Indian
Association
Founder & Chairman,
German-Indian Business Forum



### German-Indian Business Conference

# Monday, 4th September 2017, 0900-1700 Hrs. BMW Welt Business Center, Am Olympiapark 1, 80809 Munich

Siddharth Mudgal, Chairman, German-Indian Business Forum Inaugural Note: India @ 70 – Business Environment Today Sugandh Rajaram, Consul General of India, Munich Leader's Talk: India's Future of Mobility – Growth vs. Sustainability Guenter Butschek, CEO & Managing Director, Tata Motors Leader's Talk: How BMW is readying itself for its Future in India Vikram Pawah, President, BMW India Coffee & Networking Leader's Talk: Innovations and Disruptions in India – Lessons for Germany Dr. Wilfried Aulbur, Managing Partner & CEO, Roland Berger India Panel Discussion: Future of Transport & E-Mobility; Innovations (Introductory Remarks – Nishith Desai, Founder, Nishith Desai Associates) Bhavish Aggarwal, CEO, Olacabs.com Guenter Butschek, CEO & Managing Director, Tata Motors Maxim Nohroudi, Founder & Managing Director, Door2Door Vikram Pawah, President, BMW India Lunch Inpulse Presentation: Outlook on High Growth Sectors in India Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note Dr. Wolfgang Hübschle, Managing Director, Invest in Bavaria	Registration Welcome Note	0830 Hrs. 0900 Hrs.
Sugandh Rajaram, Consul General of India, Munich Leader's Talk: India's Future of Mobility – Growth vs. Sustainability Guenter Butschek, CEO & Managing Director, Tata Motors Leader's Talk: How BMW is readying itself for its Future in India Vikram Pawah, President, BMW India Coffee & Networking Leader's Talk: Innovations and Disruptions in India – Lessons for Germany Dr. Wilfried Aulbur, Managing Partner & CEO, Roland Berger India Panel Discussion: Future of Transport & E-Mobility; Innovations (Introductory Remarks – Nishith Desai, Founder, Nishith Desai Associates) Bhavish Aggarwal, CEO, Olacabs.com Guenter Butschek, CEO & Managing Director, Tata Motors Maxim Nohroudi, Founder & Managing Director, Door2Door Vikram Pawah, President, BMW India Lunch Inpulse Presentation: Outlook on High Growth Sectors in India Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note	Siddharth Mudgal, Chairman, German-Indian Business Forum	
Leader's Talk: India's Future of Mobility – Growth vs. Sustainability Guenter Butschek, CEO & Managing Director, Tata Motors Leader's Talk: How BMW is readying itself for its Future in India Vikram Pawah, President, BMW India Coffee & Networking Leader's Talk: Innovations and Disruptions in India – Lessons for Germany Dr. Wilfried Aulbur, Managing Partner & CEO, Roland Berger India Panel Discussion: Future of Transport & E-Mobility; Innovations (Introductory Remarks – Nishith Desai, Founder, Nishith Desai Associates) Bhavish Aggarwal, CEO, Olacabs.com Guenter Butschek, CEO & Managing Director, Tata Motors Maxim Nohroudi, Founder & Managing Director, Door2Door Vikram Pawah, President, BMW India Lunch 1230 Hrs. Impulse Presentation: Outlook on High Growth Sectors in India Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note	Inaugural Note: India @ 70 – Business Environment Today	0910 Hrs.
Guenter Butschek, CEO & Managing Director, Tata Motors  Leader's Talk: How BMW is readying itself for its Future in India  Offee & Networking  Leader's Talk: Innovations and Disruptions in India – Lessons for Germany Dr. Wilfried Aulbur, Managing Partner & CEO, Roland Berger India  Panel Discussion: Future of Transport & E-Mobility; Innovations (Introductory Remarks – Nishith Desai, Founder, Nishith Desai Associates) Bhavish Aggarwal, CEO, Olacabs.com Guenter Butschek, CEO & Managing Director, Tata Motors Maxim Nohroudi, Founder & Managing Director, Door2Door Vikram Pawah, President, BMW India Lunch Inpulse Presentation: Outlook on High Growth Sectors in India Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL. ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note	Sugandh Rajaram, Consul General of India, Munich	
Leader's Talk: How BMW is readying itself for its Future in India  Vikram Pawah, President, BMW India  Coffee & Networking  Leader's Talk: Innovations and Disruptions in India – Lessons for Germany Dr. Wilfried Aulbur, Managing Partner & CEO, Roland Berger India Panel Discussion: Future of Transport & E-Mobility; Innovations (Introductory Remarks – Nishith Desai, Founder, Nishith Desai Associates) Bhavish Aggarwal, CEO, Olacabs.com Guenter Butschek, CEO & Managing Director, Tata Motors Maxim Nohroudi, Founder & Managing Director, Door2Door Vikram Pawah, President, BMW India Lunch Inpulse Presentation: Outlook on High Growth Sectors in India Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note	Leader's Talk: India's Future of Mobility – Growth vs. Sustainability	0930 Hrs.
Vikram Pawah, President, BMW India Coffee & Networking Leader's Talk: Innovations and Disruptions in India – Lessons for Germany Dr. Wilfried Aulbur, Managing Partner & CEO, Roland Berger India Panel Discussion: Future of Transport & E-Mobility; Innovations (Introductory Remarks – Nishith Desai, Founder, Nishith Desai Associates) Bhavish Aggarwal, CEO, Olacabs.com Guenter Butschek, CEO & Managing Director, Tata Motors Maxim Nohroudi, Founder & Managing Director, Door2Door Vikram Pawah, President, BMW India Lunch Impulse Presentation: Outlook on High Growth Sectors in India Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note	Guenter Butschek, CEO & Managing Director, Tata Motors	
Coffee & Networking Leader's Talk: Innovations and Disruptions in India – Lessons for Germany Dr. Wilfried Aulbur, Managing Partner & CEO, Roland Berger India Panel Discussion: Future of Transport & E-Mobility; Innovations (Introductory Remarks – Nishith Desai, Founder, Nishith Desai Associates) Bhavish Aggarwal, CEO, Olacabs.com Guenter Butschek, CEO & Managing Director, Tata Motors Maxim Nohroudi, Founder & Managing Director, Door2Door Vikram Pawah, President, BMW India Lunch Inpulse Presentation: Outlook on High Growth Sectors in India Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note  1100 Hrs. 1100 Hrs.	Leader's Talk: How BMW is readying itself for its Future in India	1000 Hrs.
Leader's Talk: Innovations and Disruptions in India – Lessons for Germany Dr. Wilfried Aulbur, Managing Partner & CEO, Roland Berger India Panel Discussion: Future of Transport & E-Mobility; Innovations (Introductory Remarks – Nishith Desai, Founder, Nishith Desai Associates) Bhavish Aggarwal, CEO, Olacabs.com Guenter Butschek, CEO & Managing Director, Tata Motors Maxim Nohroudi, Founder & Managing Director, Door2Door Vikram Pawah, President, BMW India Lunch Inpulse Presentation: Outlook on High Growth Sectors in India Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note	Vikram Pawah, President, BMW India	
Dr. Wilfried Aulbur, Managing Partner & CEO, Roland Berger India Panel Discussion: Future of Transport & E-Mobility; Innovations (Introductory Remarks – Nishith Desai, Founder, Nishith Desai Associates) Bhavish Aggarwal, CEO, Olacabs.com Guenter Butschek, CEO & Managing Director, Tata Motors Maxim Nohroudi, Founder & Managing Director, Door2Door Vikram Pawah, President, BMW India Lunch Impulse Presentation: Outlook on High Growth Sectors in India Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note  1130 Hrs. 1130 Hrs.	Coffee & Networking	1030 Hrs.
Panel Discussion: Future of Transport & E-Mobility; Innovations (Introductory Remarks – Nishith Desai, Founder, Nishith Desai Associates) Bhavish Aggarwal, CEO, Olacabs.com Guenter Butschek, CEO & Managing Director, Tata Motors Maxim Nohroudi, Founder & Managing Director, Door2Door Vikram Pawah, President, BMW India Lunch Inpulse Presentation: Outlook on High Growth Sectors in India Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note  1130 Hrs.	Leader's Talk: Innovations and Disruptions in India – Lessons for Germany	1100 Hrs.
(Introductory Remarks – Nishith Desai, Founder, Nishith Desai Associates) Bhavish Aggarwal, CEO, Olacabs.com Guenter Butschek, CEO & Managing Director, Tata Motors Maxim Nohroudi, Founder & Managing Director, Door2Door Vikram Pawah, President, BMW India Lunch 1230 Hrs. Impulse Presentation: Outlook on High Growth Sectors in India 1330 Hrs. Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany 1400 Hrs. Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and 1400 Hrs. Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company 1500 Hrs. Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India 1600 Hrs. Thomas Pompe, Head of International Business, EMUGE Franken Closing Note 1630 Hrs.	Dr. Wilfried Aulbur, Managing Partner & CEO, Roland Berger India	
Bhavish Aggarwal, CEO, Olacabs.com Guenter Butschek, CEO & Managing Director, Tata Motors Maxim Nohroudi, Founder & Managing Director, Door2Door Vikram Pawah, President, BMW India Lunch Impulse Presentation: Outlook on High Growth Sectors in India Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note  1230 Hrs. 1400 Hrs.	Panel Discussion: Future of Transport & E-Mobility; Innovations	1130 Hrs.
Guenter Butschek, CEO & Managing Director, Tata Motors Maxim Nohroudi, Founder & Managing Director, Door2Door Vikram Pawah, President, BMW India Lunch 1230 Hrs. Impulse Presentation: Outlook on High Growth Sectors in India 1330 Hrs. Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany 1400 Hrs. Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and 1400 Hrs. Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India 1600 Hrs. Thomas Pompe, Head of International Business, EMUGE Franken Closing Note	(Introductory Remarks – Nishith Desai, Founder, Nishith Desai Associates)	
Maxim Nohroudi, Founder & Managing Director, Door2Door  Vikram Pawah, President, BMW India  Lunch  Impulse Presentation: Outlook on High Growth Sectors in India Ravneet Gill, CEO, Deutsche Bank India  Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note  1630 Hrs.	Bhavish Aggarwal, CEO, Olacabs.com	
Vikram Pawah, President, BMW India Lunch 1230 Hrs. Impulse Presentation: Outlook on High Growth Sectors in India 1330 Hrs. Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany 1400 Hrs. Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and 0400 Hrs. Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India 1600 Hrs. Thomas Pompe, Head of International Business, EMUGE Franken Closing Note	Guenter Butschek, CEO & Managing Director, Tata Motors	
Lunch Impulse Presentation: Outlook on High Growth Sectors in India Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note  1230 Hrs. 1330 Hrs.	Maxim Nohroudi, Founder & Managing Director, Door2Door	
Impulse Presentation: Outlook on High Growth Sectors in India Ravneet Gill, CEO, Deutsche Bank India Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note  1330 Hrs.	Vikram Pawah, President, BMW India	
Ravneet Gill, CEO, Deutsche Bank India  Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal  Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note  1400 Hrs.	Lunch	1230 Hrs.
Workshop I: Establishing Indian Corporate Business Successfully in Germany Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note  1400 Hrs.	Impulse Presentation: Outlook on High Growth Sectors in India	1330 Hrs.
Thomas Sasse, Partner, Corplegal Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note  1630 Hrs.	Ravneet Gill, CEO, Deutsche Bank India	
Patent Law in Germany, Wolfgang Sandmann, Partner, Isarpatent  Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates  Setting Base for Midsize Firms: Make in India Mittelstand Program  Vikram Vardhan, Second Secretary (Economics), Embassy of India  Coffee & Networking  Success Story: Acquisition of a German Company  Nishant Mittal, Board Member, PCM RAIL.ONE AG  Ajit Prabhu, Chairman & CEO, QuEST Global Engineering  Success Story: Setting Up Base in India  Thomas Pompe, Head of International Business, EMUGE Franken  Closing Note  1630 Hrs.	Workshop I: Establishing Indian Corporate Business Successfully in Germany	1400 Hrs.
Workshop II: Deal Making in India: Experience Sharing on Inbound and Outbound Deals Nishith Desai, Founder, Nishith Desai Associates Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note  1400 Hrs.		
Outbound Deals Nishith Desai, Founder, Nishith Desai Associates  Setting Base for Midsize Firms: Make in India Mittelstand Program  Vikram Vardhan, Second Secretary (Economics), Embassy of India  Coffee & Networking  Success Story: Acquisition of a German Company  Nishant Mittal, Board Member, PCM RAIL.ONE AG  Ajit Prabhu, Chairman & CEO, QuEST Global Engineering  Success Story: Setting Up Base in India  Thomas Pompe, Head of International Business, EMUGE Franken  Closing Note  1630 Hrs.		
Setting Base for Midsize Firms: Make in India Mittelstand Program Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note  1630 Hrs.		1400 Hrs.
Vikram Vardhan, Second Secretary (Economics), Embassy of India Coffee & Networking Success Story: Acquisition of a German Company Nishant Mittal, Board Member, PCM RAIL.ONE AG Ajit Prabhu, Chairman & CEO, QuEST Global Engineering Success Story: Setting Up Base in India Thomas Pompe, Head of International Business, EMUGE Franken Closing Note  1630 Hrs.		
Coffee & Networking  Success Story: Acquisition of a German Company  Nishant Mittal, Board Member, PCM RAIL.ONE AG  Ajit Prabhu, Chairman & CEO, QuEST Global Engineering  Success Story: Setting Up Base in India  Thomas Pompe, Head of International Business, EMUGE Franken  Closing Note  1630 Hrs.		
Success Story: Acquisition of a German Company  Nishant Mittal, Board Member, PCM RAIL.ONE AG  Ajit Prabhu, Chairman & CEO, QuEST Global Engineering  Success Story: Setting Up Base in India  Thomas Pompe, Head of International Business, EMUGE Franken  Closing Note  1500 Hrs.	Vikram Vardhan, Second Secretary (Economics), Embassy of India	
Nishant Mittal, Board Member, PCM RAIL.ONE AG  Ajit Prabhu, Chairman & CEO, QuEST Global Engineering  Success Story: Setting Up Base in India  Thomas Pompe, Head of International Business, EMUGE Franken  Closing Note  1630 Hrs.		
Ajit Prabhu, Chairman & CEO, QuEST Global Engineering  Success Story: Setting Up Base in India  Thomas Pompe, Head of International Business, EMUGE Franken  Closing Note  1630 Hrs.		1500 Hrs.
Success Story: Setting Up Base in India 1600 Hrs. Thomas Pompe, Head of International Business, EMUGE Franken Closing Note 1630 Hrs.		
Thomas Pompe, Head of International Business, EMUGE Franken  Closing Note  1630 Hrs.		
Closing Note 1630 Hrs.		1600 Hrs.
		1.00.11
Dr. Woltgang Hübschle, Managing Director, Invest in Bavaria		1630 Hrs.
	Dr. Woltgang Hübschle, Managing Director, Invest in Bavaria	

# Invitation to the German-Indian Business Reception Monday, 4th September 2017, 1900 Hrs.

The Ambassador of the Republic of India, the Bavarian Minister of Economic Affairs and Media, Energy and Technology, the Deputy Mayor of the City of Munich and the President of the German-Indian Association request the pleasure of your company at a Reception on the occasion of the German-Indian Business Forum 2017 at the Ludwig-Erhard Festsaal, Bavarian Ministry of Economic Affairs and Media, Energy and Technology, Prinzregentenstraße 28, 80538 Munich.

### Program

### **Opening Note**

Dr. Ludwig Spaenle, MdL, Bavarian State Minister for Education and Science, Arts and Culture

Keynote Speech: Germany & India: Infinite Opportunities H.E. Mukta Dutta Tomar, Ambassador of the Republic of India

Keynote Speech: Shaping the Future of Mobility in India Markus Duesmann, Member of the Executive Board, BMW AG

### Closing Note

Erwin Huber, MdL, Former State Minister, Chairman of the Committee for Economics and Media, Infrastructure, Construction and Transport, Energy and Technology of the Bavarian Parliament

Dinner Reception accompanied by Live Music





### **Contact Us**

Gesellschaft für Deutsch-Indische Zusammenarbeit e.V. Schneeheideanger 11, 80937 Munich www.german-indian-forum.de info@german-indian-forum.de

#### **PARTNERS**





































